

## SUZOHAPP

SUZOHAPP is a global technology company providing software and hardware for cash handling automation and self-service solutions to more than 25,000 customers throughout the world. SUZOHAPP's technology enables automation for customers operating in a variety of end markets including retail, transportation,

gaming, banking, vending and amusement. SUZOHAPP's solutions include cash deposit, recycling, processing and payment systems as well as a broad range of self-service component technologies. The SCAN COIN, Comestero and CashComplete™ brands are united in SUZOHAPP. SUZOHAPP has more than 1,100 employees in 19 countries and their dealer network covers more than 100 countries. SUZOHAPP is owned by affiliates of Acon Investments, L.L.C., a Washington, D.C.-based international private equity investment firm that manages a capital of approximately \$4.4 billion.

The roots of SUZOHAPP lie in gaming and the company was founded over 50 years ago in Holland. Their enduring success stems from continued innovation, the most diverse product range in the industry and an excellent team that has very close links with manufacturers and operators alike. SUZOHAPP reached out to Casino operators many years ago to offer them direct support and advice. At the end of the day, many components fitted in slot machines are provided by SUZOHAPP. Thanks to this focus, Casino operators can make better use of their gaming machines. Furthermore, the rate of technology transfer has increased as the SUZOHAPP team focuses on ensuring that Casino operators are kept up to date with all the latest innovations. This generally increases the level of acceptance among operators, who, in turn, are quicker to take up the latest solutions, as they appreciate their value for their customers and know that their team has been fully trained by SUZOHAPP.

SUZOHAPP is not only the global gaming industry's leading provider of components and spare parts, including toppers, printers, monitors, touchscreens, locks, buttons and chairs, but is also a leader in payment systems. These include the SUZOHAPP Casino-style MFL banknote reader, the Comestero RM5 electronic coin validator and the Evolution, Cube and Flow coin hoppers. Comestero change machines provide excellent value for money. The Scan Coin brand offers the widest range of coin and banknote counting/sorting machines available on the market.

The CashComplete brand represents entire money-processing machines. There are 3 specific segments here: SDS (Smart Deposit Systems), SPS (Smart POS Systems) and RCS (Recycling Cash Systems).

At [www.cashcomplete.com](http://www.cashcomplete.com) operators can find the right solutions for their needs and learn how these extremely secure machines can increase efficiency.

SUZOHAPP is the global or master distributor for a number of leading component manufacturers, including TransAct printers, ELO touchscreens and Assa locks, complementing own-brand solutions such as Vision PRO monitors and touchscreens.



The SUZOHAPP team at ICE 2017



SUZOHAPP is the master distributor for TransAct and ELO



Comestero RM5 HD coin validator



SUZOHAPP hoppers Evolution, Cube and Flow

## GORAN SOVILJ, SUZOHAPP VP OF SALES GAMING EMA

### What aspects of the magazine would you most like to highlight?

First of all, the whole team at SUZOHAPP would like to congratulate EUROPEAN CASINOS - The Elite on your 50th edition. It is a pleasure to work with the team here. Concerning your question - we appreciate that you report so professionally on our industry. Your Casino reports are always informative and provide us with all the latest information.

### Has the magazine proved beneficial to you over the years?

EUROPEAN CASINOS - The Elite is an excellent medium to reach operators all around Europe. We deal directly with Casino operators and so it makes real sense for us to advertise here. Not only that, it also gives us the opportunity to report on our latest innovations.

### How do you rate our content, design and presentation?

The fact that we are a long-standing customer of EUROPEAN CASINOS - The Elite answers this question! The content, design and presentation has made EUROPEAN CASINOS - The Elite what it is today. Keep up the good work!

### What aspects do you feel we could improve?

The European offices of SUZOHAPP are also responsible for the market in Africa. It would be really beneficial for us if EUROPEAN CASINOS - The Elite would include more reports on gaming activities in Africa.



Goran Sovilj, SUZOHAPP VP of Sales Gaming EMA



SCAN COIN SC-8220 and DTC-9



SCAN COIN Solutions: SDS-25 & SDS-30, and RCS-400 2.0

### SUZOHAPP

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SUZOHAPP MFL banknote reader



La feria de juego de Madrid ratificó el liderazgo de esta compañía como proveedor de componentes, material de recambio, servicio postventa y soluciones completas de gestión de efectivo.

*“SUZOHAPP ha construido una sólida posición en el mercado a través de los años, gracias a nuestra excelente gama de productos y un servicio confiable. Agradezco a todos los visitantes que han acudido a nuestro stand el interés que han demostrado en nuestros servicios y la confianza que tienen depositada en nuestra compañía desde hace décadas”,* explicó Juan Gómez, Director General de SUZOHAPP en España.

Entre los numerosos productos expuestos destacar el reciclador de billetes “Bill-to-Bill™ 300”, que puede procesar hasta 300 billetes en tres denominaciones; y el clasificados de monedas ICS (Intelligent Coin System), que permite que las monedas se cuenten y se clasifiquen en ocho tubos de pago.

Para soluciones completas de gestión de efectivo, SUZOHAPP mostró dos cambiadores de dinero de su filial Comestero: “Dual Coin Pro” y “Swing Next”. La amplia gama de soluciones de recuento y clasificación de billetes y monedas SCAN COIN también estuvo presente, ya que la demanda de estos productos sigue aumentando.

Para monitores y pantallas táctiles, las soluciones “VisionPRO”, de ELO también tuvieron gran protagonismo, así como los productos de la marca TransAct. Goran Sovilj, Vicepresidente de Ventas para EMEA de SUZOHAPP, explicó: *“Estamos dedicados a ayudar a nuestros clientes a mejorar su negocio. Invertimos para exponer en las ferias más importantes para poder proporcionarles información y apoyo de nuestra extensa gama de productos. Siempre estamos allí para nuestros clientes”.*



Los directivos de SUZOHAPP España, Juan Gómez, Director General y Sergio Pérez, Jefe de Ventas, flanquean a los reguladores españoles: Susana Pastor, Castilla La Mancha; Juan Espinosa, DGOJ, Gracia Martín, Madrid, Luis Miguel González Gago, Castilla y León y Mari Ángeles Júlvez, Aragón



El equipo de SUZOHAPP presente en Madrid



Juan Gómez en compañía de Ramón Rojo, Grupo Comatel y Emilio Gil, Gil Games



Juan Gómez y Esther Ballart, delegada en España de Trisigma



Los ejecutivos de SCAN COIN España, Francisco López y Rafael Lores junto a Sergio Pérez y Francisco Escribano, de SCAN COIN España y Juan Gómez