

A whole new world

SuzoHapp is set for a busy 2018, starting with EAG

SUZOHAPP operates in the global gaming, amusement vending, industrial, transportation and retail markets by serving entertainment venue operators and original equipment manufacturers.

“We will be exhibiting a whole world of cash handling solutions, components and spares for the amusement market,” said sales director, John Vallis. “We have our own dedicated product lines such as BilliardPro and CompetitionPro.”

BilliardPro covers a wide range of billiard and snooker requirements, including wooden cues, fibreglass cues, slip-on and screw-on tips, billiard and snooker balls, table cloths from a range of premium suppliers, scoreboards, triangles and even a UK-made dowsing iron. The CompetitionPro brand consists of a large array of solutions and dedicated spare parts, including redemption tickets and dispensers, air hockey parts, mallets and basketballs.

Further components include the RM5 coin validator, pushbuttons, power supplies, locks, speakers and chairs. The company is expanding its offer to operators for cash handling, both for change machine and back-office coin and note counters and sorters.

“We will be showing the top-selling Comestero changer, the DualCoin Pro, as well as a range of Scan Coin desktop solutions. The Scan Coin ICX Active-9 will be a highlight for us as it offers great speed and capacity in sorting up to nine different coin or token types,” he added.

He said the business came to these decisions through working closely with market participants who have informed the needs of the customer. “As Scan Coin is still relatively new within SuzoHapp, the demand is correspondingly higher as operators are catching up in updating their coin and note counting and sorting requirements and are often choosing Scan Coin. Our own Pro range performed very well - including the VisionPro, BilliardPro and CompetitionPro. Visitors to EAG will have the opportunity to see exactly the products we offer in this Pro range, something well worth seeing,” Vallis said.

SuzoHapp enjoyed a very positive IAAPA, where it launched its new UFO pushbutton range. “I am pleased to say that we will be launching this to the European amusement market at the EAG show,” he revealed.

This show is essential for the company as SuzoHapp is active throughout Europe, particularly in the UK, Italy, Germany, Spain, France and Poland.

“EAG is a very important amusement show for us and an excellent way to begin the new year. This has become a must-attend for us as it has proven itself over the past years. In particular, we were pleased with the attendance of last year’s show,” he added.

He believes the show is professionally run and has the right feel to it. “The British amusement industry comes together here and presents itself. The show is not too big so it is still possible to use this exhibition as a networking event as well.”



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